Improve Clinical Experiences & Expose Wasted Spending

Medical Equipment Rental
Onsite Equipment Management
Clinical Engineering Services

Like every hospital, you face an impossible task: meeting new objectives for cost control, improved patient experiences and staff job satisfaction. Your goals can only be realized if you fix the broken equipment processes that divide your departments and erode your budgets. Working harder or faster won’t cut it. You need a new connected approach.

**Fragmented Process**

Daily disruptions impact caregiver abilities to fulfill physician orders in a timely manner.

1. **Physician Issues Order**
2. **Nurse Searches for Equipment**
   - Caregiver time with patients reduced; nurse and patient satisfaction.
   - 37% utilization.
   - 45% Target.
3. **Nurse Requests More or Checks with Clinical Engineering**
   - Average equipment utilization is 42%.
   - Why? Hoarding practices, lost or stolen devices and broken equipment. The result?
   - Massive wasted spending.
4. **Supply Chain Issues Rental or Purchase Order**
   - 1,000+ unnecessary P.O.s generated annually.
5. **Clinical Engineering Repairs Equipment or Outsources Work**
   - Increase in bedside equipment over 20 years: 62%.
   - 65% Target.
   - Clinical Engineering has twice the responsibility it once had — with fewer technicians to manage it all. So, they end up spending millions on OEM service contracts.

**The Impact:**
**Diminished Care, Excess Spending**

This fragmented process wastes millions of dollars and thousands of hours annually. They also detract from clinical outcomes and diminish patient satisfaction.
Agiliti helps hospitals reclaim millions in wasted medical equipment spending while supporting improved outcomes. We deliver sustained savings through our innovative Equipment Value Management (EVM) framework. Every equipment-related process in the hospital will move faster, smarter and with greater Agiliti.

**Integrated Value**

EVM brings Agiliti experts into your hospital to manage your medical equipment. We make sure the right equipment is always in the right place at the right time, so nurses spend more time with patients. We provide your supply chain team with valuable insights they can use to control costs. And we offer a full range of clinical engineering services — from supplemental to full outsource — to unburden your biomed department.

Chances are, Agiliti experts are already working with your hospital in some capacity. We know your people and your process, and we are uniquely positioned to build on our solutions with smart, agile workflows.

**Here’s Where to Start**

Many hospitals build toward EVM by addressing one or two components of the equipment management process. We can start by providing you with access to our state-of-the-art rental fleet, or through supplemental biomed staffing, and integrate more over time.
The Elements of EVM

Our familiarity with the entire life cycle management process for medical equipment gives us a unique perspective on hospital workflows. Our end-to-end approach gives you a fast path for transformative change that delivers both improved clinical outcomes and deep operational savings. But those high-value improvements all begin by addressing individual equipment challenges. We can help you address urgent equipment challenges today by deploying our services individually — then connect them over time to create a broader EVM solution.

The Elements of EVM

**Medical Equipment Rental**
We bring simplicity to the rental of mobile medical equipment (MME), specialty beds and surgical lasers. We share analytics from the rental process with supply chain teams to bring visibility and savings to capital planning processes.

**Onsite Equipment Management**
We empower caregivers to spend more face time with patients. Our onsite experts ensure the right equipment is in the right place at the right time. We handle everything, including pickup, delivery, cleaning, maintenance and recall management.

**Clinical Engineering Services**
Hospitals spend more than they should maintaining medical equipment — and biomed departments are often awash in requests to repair “broken” equipment. We solve these problems with services ranging from on-demand supplemental technician support to full outsource engagements.

ONE TRUSTED PARTNER FOR ALL MEDICAL EQUIPMENT NEEDS

See your Agiliti representative for more details or visit agilitihealth.com/evm

About Agiliti
Agiliti helps hospitals reclaim millions of dollars in wasted medical equipment. The company places equipment management experts and clinical engineers in more than 7,000 hospitals to ensure that the right equipment is in the right place at the right time. Onsite services free nurses and other clinicians to spend more time caring for patients and less time searching for the equipment they need. Agiliti also provides responsive rental services for a full range of equipment, including respiratory systems, infusion therapy devices, specialty beds and surgical lasers. A nationwide network allows the company to serve all health systems and hospitals across the U.S.

For more information, visit agilitihealth.com.