Agile Service for Your Complex Demands

Flexible Clinical Engineering Services
IMPOSSIBLE EXPECTATIONS:

THE NEW REALITY FOR CLINICAL ENGINEERING DEPARTMENTS

A 62% increase in devices-per-bed over the past 20 years has increased costs, workloads and complexity. Still, you’re asked to do more with less — negotiate service contracts, support software-enabled devices, manage staffing and ensure compliance.

Meanwhile, sourcing and retaining qualified technicians grows increasingly more difficult. With an aging workforce, increasingly sophisticated devices and unpredictable spikes in demand, a routine PTO request can disrupt service and drive costly equipment backlogs.

HOSPITALS STRUGGLING TO FILL HEALTHCARE TECHNOLOGY MANAGEMENT (HTM) NEEDS

61.7% INCREASE IN HTM STAFF NEEDS BY 2027

Compliance risks increase. Your administrative burden swells. Turning to OEMs for equipment repair is expensive. And your top internal talent has to divert their attention from more critical tasks to repair and maintain moveable medical equipment (MME), contributing to turnover and job dissatisfaction.

THE RESULTS ARE OFTEN COSTLY

- High Costs
- Increased Backlogs
- Wasted Technician Time
- Staffing Disruptions
Agiliti gives you access to top technical talent — available locally when you need them — to keep you ahead of your equipment service demands. Our highly trained biomed engineers partner with in-house teams to:

**Reduce Backlogs**
Maximize uptime to reduce unnecessary rentals and purchases

**Protect Your Budget**
Pay-for-what-you-need pricing (hourly or block-of-time)

**Mitigate Compliance Risks**
Online service documentation and reporting
IMPROVE EFFICIENCIES WITH FLEXIBLE SERVICE PROGRAMS

Fast, flexible equipment service and technical labor support readily available across the country — including your immediate area.

On-demand Technical Labor
80+ locations, 400+ technicians available when and where you need them

ISO 13485:2016
Adherence to industry-leading quality and patient safety standards

Local Parts Support
Advanced parts stocking and equipment buying power
Flexibility to support surge or long-term contract needs for entire medical equipment types.

Click an equipment type below to learn more.

- Infusion Pumps
- Ventilators
- Monitors
- Beds and Stretchers
- Anesthesia Units
- Endoscopy
- Diagnostic Ultrasound
- Contrast Injectors

To learn how Agiliti can help, contact us today at: [www.agilitihealth.com/flex](http://www.agilitihealth.com/flex)
Flexible Technical Staffing Options: Access to qualified, experienced biomed technicians to support your in-house staff

High-Quality Outcomes: Adherence to industry-leading quality standards (ISO 13485:2016) and OEM specifications

Recapture Wasted Costs: Technical expertise to maximize uptime, offload administrative burden and reduce unnecessary costs

Flexible Service Programs

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<tr>
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<th>Preventive Maintenance</th>
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<th>Additional Services Available</th>
</tr>
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<tbody>
<tr>
<td>Electrical safety test</td>
<td>✓</td>
<td>✓</td>
<td>• Manual updates to drug library</td>
</tr>
<tr>
<td>Functional check</td>
<td>✓</td>
<td>✓</td>
<td>• Transportation of pumps to off-site facilities</td>
</tr>
<tr>
<td>Battery testing</td>
<td>✓</td>
<td>✓</td>
<td>• Remediation support</td>
</tr>
<tr>
<td>Software and network configuration</td>
<td>✓</td>
<td>✓</td>
<td>• Off-cycle software updates</td>
</tr>
<tr>
<td>Reports and documentation</td>
<td>✓</td>
<td>✓</td>
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</tr>
<tr>
<td>Calibration</td>
<td>✓</td>
<td>✓</td>
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Contracting Terms: Fixed, annual or multi-year contract. Flat rate, block of time, and time and materials also available.

Agiliti Supports These Manufacturers

- B. Braun
- Baxter
- CareFusion
- Fresenius/Kabi
- Hospira/ICU Medical
- Smiths Medical

Other Equipment Types Available for Service

- Anesthesia Units
- Beds and Stretchers
- Contrast Injectors
- Diagnostic Ultrasound
- Endoscopes
- Monitors
- Ventilators
- And more

Please contact us with questions. If you do not see your manufacturer listed, or to schedule service, visit www.agilitihealth.com/service

www.agilitihealth.com
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<td>• Installation support</td>
</tr>
<tr>
<td>Humidifier testing</td>
<td>✓</td>
<td>✓</td>
<td>• Ready access to extensive rental fleet of more than 400,000 movable medical devices</td>
</tr>
<tr>
<td>Replacement of batteries and blower</td>
<td>✓</td>
<td>✓</td>
<td>• Multi-year overhauls</td>
</tr>
<tr>
<td>Replacement of oxygen cells and regulators</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Verify operation of clinical alarms</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
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**Agiliti Supports These Manufacturers**

- Acutronic
- Bio-Med Devices, Inc
- Bird/Viasys
- Carefusion/Vyaire
- Draeger Medical
- eVent Medical
- GE
- GE Versamed
- Hamilton
- Impact/Zoll
- Maquet
- Medtronic/Covidien/Nellcor/Puritan Bennett
- Newport
- Percussionaire Corp
- Pulmenetics
- Philips Respironics
- Sechrist Industries Inc
- Smiths Medical

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**Other Equipment Types Available for Service**

- Anesthesia Units
- Beds and Stretchers
- Contrast Injectors
- Diagnostic Ultrasound
- Endoscopes
- Infusion Pumps
- Monitors
- And more

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<td>✓</td>
<td>✓</td>
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Agiliti Supports These Manufacturers

- GE
- Philips
- Mindray
- Datascope
- Spacelabs
- Welch Allyn
- Nihon Kohden
- Fukuda Denshi

Other Equipment Types Available for Service

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<td>✓</td>
<td>• Entrapment testing</td>
</tr>
<tr>
<td>Functional check</td>
<td>✓</td>
<td>✓</td>
<td>• Transportation of beds to off-site storage</td>
</tr>
<tr>
<td>Battery testing</td>
<td>✓</td>
<td>✓</td>
<td>• Services for mattresses and surfaces</td>
</tr>
<tr>
<td>Reports and documentation</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Calibration</td>
<td>✓</td>
<td>✓</td>
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Agiliti Supports These Manufacturers

• Gendron
• Hill-Rom
• Joerns
• Linet
• Sizewise
• Stryker

Other Equipment Types Available for Service

• Anesthesia Units
• Contrast Injectors
• Diagnostic Ultrasound
• Endoscopes
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• And more

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<td>✓</td>
<td>✓</td>
<td>• Installation support</td>
</tr>
<tr>
<td>System leak test</td>
<td>✓</td>
<td>✓</td>
<td>• Multi-year overhauls</td>
</tr>
<tr>
<td>Ring seal and gasket replacement on the machine and vaporizer</td>
<td>✓</td>
<td>✓</td>
<td>• Trace gas analysis testing</td>
</tr>
<tr>
<td>Vaporizer efficacy</td>
<td>✓</td>
<td>✓</td>
<td>• Off-cycle performance testing</td>
</tr>
<tr>
<td>Functional check</td>
<td>✓</td>
<td>✓</td>
<td>• Room air exchange testing</td>
</tr>
<tr>
<td>Reports and documentation</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
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### Agiliti Supports These Manufacturers

- GE/Datex-Ohmeda
- Draegar Medical
- Mindray
- Penlon

### Other Equipment Types Available for Service

- Beds and Stretchers
- Contrast Injectors
- Diagnostic Ultrasound
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**3rd Party Service**  |  **Additional Services Available**
---|---
Optical relay interior cleaning | ✓
Control knob assembly cleaning, resealing, inspection, and replacement | ✓
Air/water port resealing and realignment | ✓
Bending rubber inspection/repair | ✓
Eyepiece inspection/repair | ✓
Brake knob inspection/replacement | ✓
C-cover inspection/replacement | ✓
Insertion tube inspection/replacement | ✓
Lens inspection/replacement | ✓
Light cone inspection/replacement | ✓
Optical window inspection/replacement | ✓
Tubing and fiber inspection/replacement | ✓

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**Agiliti Supports These Manufacturers**
- ACMI/Circon
- Arthrex
- Smith & Nephew/Dyonics
- Karl Storz
- Linvatec

**Other Equipment Types Available for Service**
- Anesthesia Units
- Beds and Stretchers
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- And more

**Improve Turnaround Time:** Nationwide footprint and access to loaners to minimize disruption through an accelerated repair process

**Reduce Administrative Burden:** Eliminate time-consuming tasks for your team with comprehensive, centralized management

**Recapture Wasted Costs:** Streamlined endoscope repair process ensures more accurate billing and immediate savings

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<tr>
<td>Probe physical check and performance inspection</td>
<td>✓</td>
<td>✓</td>
<td>• Data backup of hard drive</td>
</tr>
<tr>
<td>Thorough cleaning of housing and components</td>
<td>✓</td>
<td>✓</td>
<td>• Software upgrades</td>
</tr>
<tr>
<td>Calibration</td>
<td>✓</td>
<td>✓</td>
<td>• Recalls and modifications</td>
</tr>
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<td>✓</td>
<td>✓</td>
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- GE
- Philips
- Siemens
- Toshiba

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Agiliti Supports These Manufacturers

- Medrad
- Mallinckrodt / Liebel-Flarsheim

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One Element of a Broader Solution
Agiliti is fast becoming a preferred source for technical support because of the quality of our technicians and the flexibility of our offerings. But clinical engineering alone doesn’t address equipment utilization, vendor standardization or controlling rental and capital costs. Agiliti offers an approach called Equipment Value Management (EVM) that fixes processes within your hospital to multiply cost savings and deliver valuable clinical improvements.

Learn more at agilitihealth.com/evm